**RESUME**

|  |  |
| --- | --- |
| SAPTADIP KUMAR SARKAR Contact no:  **Mobile No** : +91 9871880193  **E-mail id:**  **Saptadip.nik@gmail.com**  **Personal Details:**  **Date of Birth :** 25th Sept-1991  **Gender :** Male  **Nationality :** Indian  **Marital Status :** Single  Languages Known: English, Hindi, Bangali .  **Current location :** RZ 266 Tughlakhabad Extention Gali No 19,  Kalkaji ,110019  **Address:** Raghabpur , Panpara ,Nadia,  West Bengal 741402  **Computer Proficiency :**  **Operating Systems** : Windows 98/2000/2007/2008/MAC/XP/Vista.  **Knowledge** : Basic Computer, MS Office, Internet. | ABOUT MYSELF   * Basically I am from Kolkata. But for last 3 years I live in Delhi & Comfortable with Traveling. * I always aspire for a position of substantial responsibility & challenges in marketing services industry that would serve to learn new concepts which will help me grow as a professional. * Excellent interpersonal & communication skills, with ability to work independently as well as cohesively with a team, towards the overall achievement of set goals.   CAREER OBJECTIVE  To be in the leadership position in a professionally managed global scale organization and be identified as a top class Marketing Professional renowned for exceptional skills in the domain of Marketing & Sales.  SPECIALIZATION  **MBA- Marketing (Minor-Finance)**  **B.COM- Accounting (Hon)** |

**WORK EXPERIENCE**

**Company** : CSC Financial Services pvt. Ltd. (Vodaphone corporate sales)

**Duration** : From 5 th Nov- 2014 to 31th May- 2015.

**Roles Performed:**

* Business development Executive ( B2B Sales)
* I was responsible for generating leads and supporting new business revenue to VODAFONE. Working as a part of a dedicated sales team and pitching to small and medium sized clients.

**Company :** ATHLETTO

**Duration :** 1st Sept -2015 to 10th Feb -2017

**Roles Performed:**

* Business Development Manager.
* I was Responsible for supporting new Business revenue. Mainly I have Pitch with Sports Academy Owners or Managers and convenience them to become our partner and take our services**.**

**EDUCATION AND CREDENTIALS**

|  |  |  |
| --- | --- | --- |
| **COURSE** | **PERCENTAGE** | **YEAR** |
| Master of Business Administration ( Marketing)  New Delhi Institute of Management (DELHI) | 56.5% | 2014 |
| Bachelor of Commerce ( Accounting ,HON)  Kalyani University ( West Bengal ) | 50% | 2012 |
| W.B.C.H.S.E Board  Lal Gopal HS School, Ranaghat. | 57% | 2009 |
| W.B.B,S.E Board  Palchowdhuri HS school, Ranaghat. | 58% | 2007 |

**POST GRADUATION PROJECT UNDERGONE.**

**FINANCE PROJECT:**

**Company**  : TRENDSETTER.

**Duration** : 45 Days

**Title** : Marketing Analysis on Logistic and Advertisement.

**Roles Performed:**

* Market Research.
* Meeting With Clint & Giving Presentation about Products.
* Cold Calling.

**INDUSTRIAL VISITS UNDERGONE IN POST GRADUATION.**

* Hero Honda ( Gurgaon ).

**EXTRA CURRICULAR ACTIVITIES**

* Painting ( Completed 5th Grade from Chandighar Prachin Kala Kendra )
* Wining several Painting Competition .

**HOBBIES AND INTREST**

* Listening to music, Internet Surfing .
* Playing PC Games, Travelling.

**MY WORD**

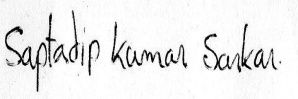
I hereby declare that what I have furnished here is true up to my knowledge.

**REFERENCE**

Available on Request

**Place:**

**Date:**

****

**(Saptadip KR Sarkar)**